

## Announcement – Call for Interest

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As an international cooperation enterprise with worldwide operations, the German government owned Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH operates on behalf of German ministries, the governments of other countries and international clients to provide tailor-made, cost-efficient and effective services for sustainable development. We are seeking **an expert** to provide training services for **negotiation training as part of the Green Cooling Initiative III**.

### Trainer for Negotiation Skill Training

#### Description of Project

The “Green Cooling Initiative (GCI) III” project is implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the German Federal Ministry for the Environment, Nature Conservation, Nuclear Safety and Consumer Protection (BMUV) and its International Climate Initiative (IKI). The project supports partner countries in adhering to the Montreal Protocol (MP) including the Kigali Amendment as well as other international agreements like the UNFCCC and the Paris Agreement. GCI promotes integrated ozone and climate protection by focusing on natural refrigerants and energy-efficient applications in developing and emerging economies. GCI’s initiative emphasizes policy advice, capacity building, technology and knowledge transfer, and the development of finance concepts for refrigeration and air-conditioning (RAC) technologies.

#### Description of Assignment

The Green Cooling Initiative Phase III (GCI III) seeks a trainer to develop and design training sessions, including training methodology, and facilitate training for 12 to 16 participants from Thai ministries. The training aims to strengthen their international negotiation skills and enhance management competencies within the involved governmental institutions, both domestically and internationally. Experience of the trainer(s) in international climate negotiations, Harvard methodology, particularly within the context of the UNFCCC or the Montreal Protocol, is desirable.

#### Qualifications

The trainer should have:

- 1) A Bachelor’s or Master’s in International Relations, Psychology, or other relevant fields
- 2) At least 10 years of experience in providing training and coaching in the field of international negotiation
- 3) At least 10 years of experience working in the ASEAN region
- 4) Business fluency in English and native proficiency in Thai

This will be an assignment-based contract, tentatively scheduled for a period of 3 months from 01 September 2024 to 30 November 2024, with the possibility of a date change if there are delays in the tender process.

If you are interested, please confirm your interest by emailing to [TH\\_Quotation@giz.de](mailto:TH_Quotation@giz.de) within **30 August 2024**. Kindly put the email Subject: “Call for Interest (83470474)” and attach your expert CV or company profile.

A tender bidding process will be carried out after the Call for Interest. Invitation for Bidding will be sent out by first week of September 2024.