

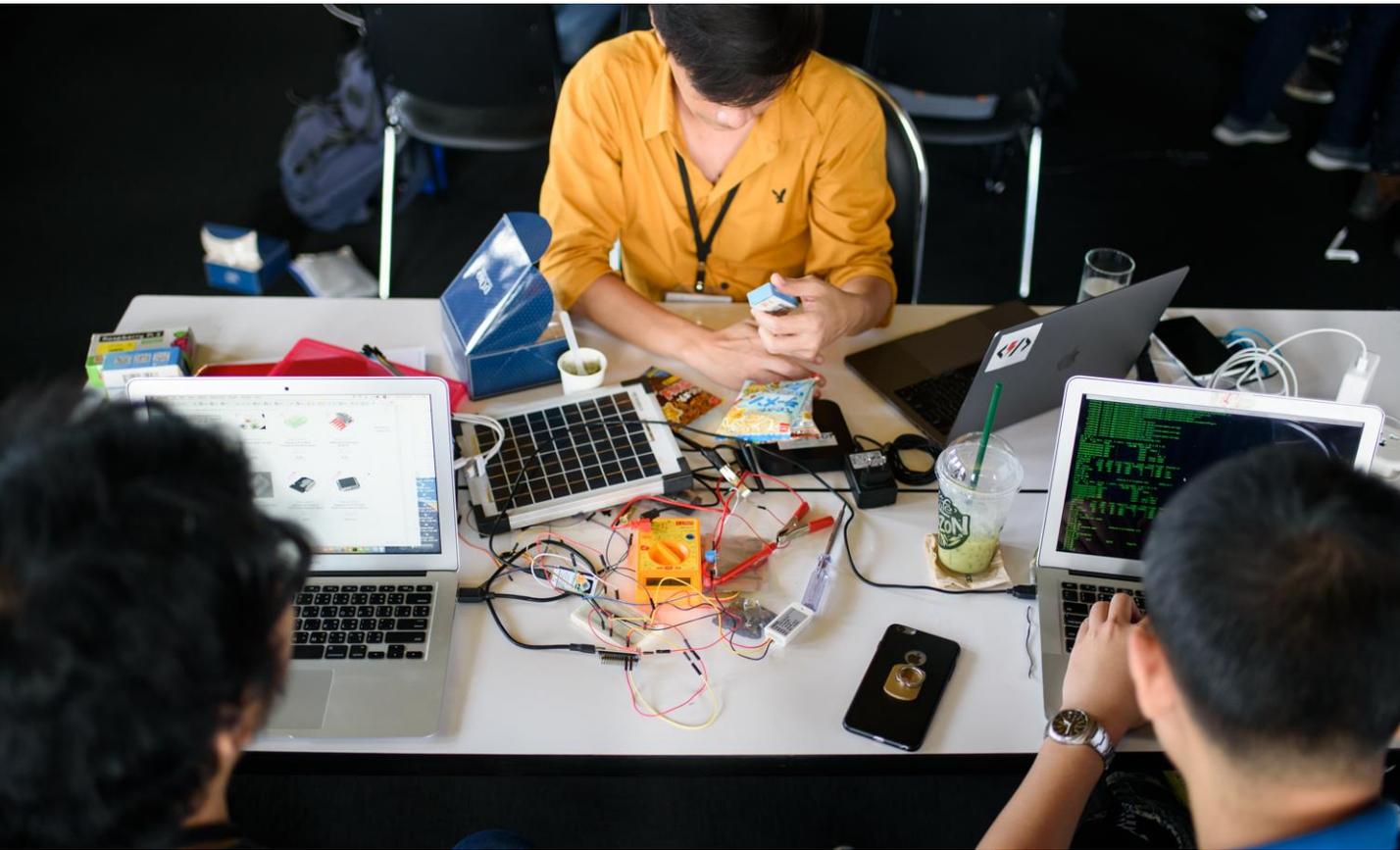


**NEW ENERGY NEXUS**  
S O U T H E A S T A S I A



# **New Energy Nexus Thailand Program Manager**

**Bangkok, Thailand**



## The Organization

The New Energy Nexus mission is to support entrepreneurs who are building the break-through solutions that will solve climate change and provide clean energy to all. We are an international non-profit, founded in California, we manage incubator, accelerator and seed fund programs across the world.

New Energy Nexus Thailand (Nexus TH) is part of our Nexus Southeast Asia program that developed in partnership with GIZ, Germany's leading provider of international cooperation services. We focus on supporting clean energy entrepreneurs by working with business incubators to provide commercial, technology, and financial support to new ideas and young enterprises to go market. We leverage the strong network and experience of our founding partners GIZ and New Energy Nexus as well as the partner incubators, accelerators and venture capitalists in the region.

A project assisted by the German Government via the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH



## The Opportunity

In 2019, we will be expanding our Thailand program to support the next generation of energy entrepreneurs. We are looking for an experienced and entrepreneurial Program Manager to lead the growth of our Nexus Thailand program. The goal for Nexus Thailand is to become a self-sustaining local organization that will support and invest in clean energy startups across Thailand over the coming decades and make a significant impact in the nation's transition to a low carbon economy. Nexus Thailand consists of the following activities:

- **Startup Incubation and Acceleration:** helping new entrepreneurs across Thailand develop their innovative clean energy business ideas and take it to market.
- **Stakeholder engagement and education:** Through various programs Nexus TH will engage with prospective entrepreneurs and wider stakeholder groups on the benefits of clean energy entrepreneurship.

The Program Manager will lead the engagement with partner organizations to implement programs mentioned above.



## The Ideal Candidate

The ideal candidate is driven by a passion for the New Energy Nexus mission, as well as a visionary, strategic and entrepreneurial thinker you can execute against daily responsibilities. This role requires relationship building and frontline startup development and mentoring skills. Experience in the renewable energy field is key.

The incoming Program Manager will have prior experience with supporting and investing in startups and building new programs and teams. A successful candidate will understand the importance of bringing partners and stakeholders on board through compelling storytelling and connection to our mission. Connecting startups with the right industry players in the Thailand ecosystem will be the key to their success.

New Energy Nexus culture values audacity, innovation, collaboration and inclusion. We stand for a clean energy economy that works for 100% of the world population. Our organization's entrepreneurial spirit is bolstered by staffs who do not shy away from a challenge and are comfortable taking calculated risks.



## Key Responsibilities

### Program Development & Management

- Lead and grow the Nexus Thailand program into a self-sustaining organization with a long-term view.
- Manage partner organizations to implement the key elements of the Nexus Thailand program
- Manage strategic relationships with key national / international stakeholders and partners
- Design innovative programs with partners to support early stage companies in energy categories
- Represent Nexus Thailand at industry events and meetings with key market stakeholders
- Provide strategic input into the growth and development of New Energy Nexus globally

### Fundraising & Partnership Activities

- Liaise with potential funders in the country to understand their goals & objectives (Energy companies, foundations, government agencies etc.)
- Identify interested organizations and craft customized proposals for pitching
- Scope out and negotiate partnerships with organizations whose mission align with ours for program promotion, resource sharing and support.

The position will be full time and based in Bangkok. It will entail travel domestically as well as occasional international travel.



#### Agenda

- 18:30 - Welcome, Kris Chinesorn, CEO KK MADE
- 19:00 - Introduction by Symbior Solar
- 19:30 - Feeder on the Roof: case study on the need of Big D solutions for private solar power plants
  - The high-tech opportunities created by commercial industrial users adopting solar power generation
- 20:00 - Discussion
- 20:30 - Networking

## Valued Qualifications

### Minimum requirements:

- Passionate about clean energy startups!
- Experience in supporting or investing in startup companies
- Existing network of relationships and contacts relevant to Thailand's clean energy industry
- Professional knowledge of the renewable energy sector
- Entrepreneurial and fast moving
- Minimum of 5 years of work experience
- Program management including budget and finance management
- Excellent verbal and written communications skills
- Professional fluency in English and Thai

### Preferred Qualifications:

- Working with startup incubator and accelerator programs
- Managing multiple partnerships and networks
- Managing communications, PR and social media
- Experience in producing and organizing events
- Fundraising and sponsorships from foundations and corporations
- Ability to work independently and with team members in different locations & time zones



## How to Apply

New Energy Nexus is an equal opportunity employer and welcomes a diverse pool of candidates for this search. All qualified candidates are encouraged to apply as soon as possible. To be considered, please submit your resume and a cover letter expressing your passion for the mission and fit for the role to [stanley@nexusea.co](mailto:stanley@nexusea.co)

Applications are accepted on a rolling basis

The subject line email of the application should follow this format:  
**Nexus TH Program Manager\_First Name\_Last Name.**

Short-listed candidates will be contacted for interviews. Compensation is competitive and in line with local standards.



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