



Managing for Development Results (MfDR) Advanced Course

This advanced course on managing for development results is designed for experienced professionals interested in reflecting on present management concepts and practices and exploring new ways for managing projects and programmes. We will focus on concepts and instruments enabling design, implementation, monitoring and evaluation of developmental interventions sensitive toward capacity development, change and available potentials. We will discuss how to translate insights from the present shift from “business-as-usual” towards “dynamics-as-usual” into management approaches.

Date: 5–9 September

Venue: Bangkok

Course fees: 2,020 EUR

*training materials (meta planning tools),
documents, lunch and snack

Number of participants: up to 14

The course will focus on understanding the concept of “Managing for Development Results (MfDR)” – one of the 5 key principles agreed by more than 100 countries around the world as the main approach for managing projects and programmes since 2005– as well as associated concepts such as human capacity development and how to blended approach of focusing on results while inspiring partners to take a lead in making necessary changes happen.

Practitioners from public, private and civil society sectors are all welcome

Learning Objectives

At the end of the training, the participants will:

- understand the evolution of management concepts, instruments and processes in international cooperation as well as emerging new trends
- deepen knowledge about scenario thinking, capacity development and potential oriented approaches in the context of international cooperation
- understand differences between an objectives-oriented and a results-oriented approach in project/program work;
- strengthen their competencies to reflect and act on challenges arising from working in cross-cultural contexts
- gain clarity on effectively blending management and leadership approaches for driving changes for achieving sustainable development goals.

Content / Topics

- International Agreements on Aid Effectiveness and forthcoming agreement on Sustainable Developmental Goals and their consequences for managing projects in the international space
- From problem orientation towards solution orientation in project management and capacity development
- Managing for development results: Key concepts, principles and processes
- Polarity Management – addressing wicked problems and dilemmas
- The importance of incremental processes in achieving intended and unintended results in dynamic contexts
- Concepts for analysing and finding solutions for challenges arising in contexts of high diversity
- Driving changes with passion and purpose





About the Trainer:



Mohan Dhamotharan is a trainer and consultant with more than two decades of experience in the context of managing for results with a focus on monitoring and evaluation.

During the last two decades he has implemented more than 300 programs in Africa, Asia and Europe. He has provided M&E related services to various organizations such as APO – Tokyo, FAO-Rome, GIZ-Germany, DAAD-Germany, RLS Foundation – Delhi, ASEAN Secretariat – Jakarta etc.

He is a long-term trainer at GIZ's Academy for International Cooperation in Germany. He is implementing since five years a multi-module Action Learning Programme on M&E for the Indian Government agencies on behalf of the GIZ-India. He has published books, articles and video films on management and leadership topics related to international cooperation.

Training Approaches

- Interactive presentations and exchange on concept and tools
- Reflection and discussion by participants
- Application of learning to own case work and group work
- Group presentation and peer learning
- Case Method
- Mentoring and Coaching

You will be guided through the learning process by expert trainers. You can also request individual mentoring if required.

Who should attend this training?

The course is for experienced professionals who would like to reflect on their work with peers and sharpen their competencies for emerging new challenges in international cooperation. The training is suitable for participants from either public, private or civil society sectors.

We highly recommend that participants attend the training in a small team consisting of various stakeholders working in the same project!

Basic knowledge of project management is a prerequisite for this course.

About Us and Our Training

We are part of Academy for International Cooperation, providing access to high-quality training-related services in various sectors and competencies. The training is based on non-profit cost-recovery basis. "On-request" courses can be organized for groups to take place at different time and location.

On-line registration: <http://thai-german-cooperation.info/training.html>

Contact us:

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